

Press release SCGP July 29, 2025

SCGP Announces Q2 Results; Growth Driven by Robust ASEAN Strategy, Enhanced Competitiveness Through AI, Technology, and Sustainability; Declares Interim Dividend of 0.25 Baht Per Share

SCGP announced its operating results for the second quarter of 2025, with total revenue from sales of Baht 31,557 million, EBITDA of Baht 4,257 million, and profit for the period of Baht 1,010 million. The results were driven by a strategic focus on sales in ASEAN domestic market, supported by increased domestic consumption, effective cost management of recovered paper, and the use of technology and Artificial Intelligence (AI) to enhance cost efficiency and strengthen sustainability practices. To prepare for the economic landscape in the second half of the year, SCGP will advance its expansion in packaging, while strengthening its packaging solutions to enhance customer experience and deliver added value, responding to growing regional demand. The company also unveiled its proactive strategy for a "flexibility and agility in the value chain" to address reciprocal tariffs and enable rapid adjustments through a regional management. The Board has approved an interim dividend payment of Baht 0.25 per share.

Wichan Jitpukdee, Chief Executive Officer of SCG Packaging Public Company Limited or SCGP, said that the packaging industry in ASEAN during the second quarter of 2025 was bolstered by rising domestic consumption across countries. This growth was further reinforced by government stimulus measures aimed at boosting consumer spending. The economic growth rates in most ASEAN countries remain higher than those in other regions. This was complemented by an acceleration in exports to the United States ahead of scheduled import tariff adjustments, particularly for consumer goods and food and beverage products, which continue to experience growth.

SCGP has implemented a strategy for continuous growth in ASEAN, focusing on proactive marketing through packaging solutions that serve consumer needs. This approach has resulted in a steady increase in sales volume for the integrated packaging business, particularly in Vietnam, even as most prices remained stable. In the pulp and paper business, sales volume decreased due to a slowdown in demand from the textile and garment industries. Concurrently, the company has focused on cost-efficient and sustainable operations by leveraging Al and machine learning across the entire value chain. This was particularly evident in the Indonesian operations, where Al has started putting into practice for energy optimization, increase the utilization of domestic recovered paper (RCP), and manage financial costs effectively. These initiatives enabled the Indonesian operations' EBITDA to reach the break-even point, positively impacting the company's overall performance. As a result, in the second quarter of 2025, SCGP reported revenue from sales of Baht 31,557 million, a decrease of 2%; EBITDA of Baht 4,257 million, an increase of 1%; and profit for the period of Baht 1,010 million, an increase of 12%, compared to the first quarter of 2025.

Wichan added that, for the second-half outlook of the packaging industry, domestic packaging demand in ASEAN is expected to continue its upward trend, particularly for food, beverages, and consumer goods. This growth will be driven by economic stimulus measures, projected GDP growth rates that remain higher than those in other regions, especially



in Vietnam, Indonesia, and the Philippines, and inventory restocking activities toward the year's end. Meanwhile, paper (RCP) and logistics costs are expected to increase in line with improving regional demand. However, the impact of reciprocal tariff measures from countries with unresolved policies remains to be closely monitored.

The company is driving its strategy to expand into high-potential segments. Recently, the company increased its equity stake in Duy Tan Plastics Manufacturing Corporation (Duy Tan) in Vietnam. This investment aims to leverage its range of integrated solutions and product diversity to serve the needs of consumers in the expanding ASEAN market. It will accelerate the growth of the consumer packaging business, in line with the strategy to strengthen the company's operational base in Vietnam, a key high-potential market in the region, and to enhance long-term profitability and competitiveness.

Regarding the response to reciprocal tariff measures, SCGP's current revenue from the United States accounts for approximately 4% of its total revenue, derived from the export of consumer products, resulting in a limited impact. Nevertheless, the company is proactively implementing a strategy to increase domestic packaging sales in ASEAN and expand exports to new potential markets, such as India, Bangladesh, and Australia. The company is leveraging the strengths of its flexible value chain, diverse production bases across ASEAN, and a comprehensive portfolio of integrated packaging solutions. This approach allows SCGP to integrate production and raw materials, engage in joint planning with customers, and consider contract manufacturing options to achieve cost competitiveness in each market.

SCGP is systematically advancing the development of technology and AI platforms to enhance efficiency throughout the value chain, reduce costs, and reinforce long-term sustainability. This includes the use of automation such robotic automation to minimize errors and improve safety in the production process. Furthermore, the application of AI in real-time production processes and cross-plant allocation enhances operational flexibility and reduces lead time, among other benefits. These technological advancements contributed to a combined cost reduction and business value creation of Baht 120 million in the first half of 2025.

In addition, the company has evolved its ESG and Circular Economy principle in line with international sustainability guidelines. The company was awarded the Platinum Medal from EcoVadis for the second consecutive year. Furthermore, SCGP has developed over 169 products and 16 processes that have received certification for the Carbon Footprint of Products, representing 50% of its target to have all products certified by Q4/2025.

Accordingly, on 29 July 2025, the Board of Directors approved an interim dividend payment from the first-half 2025 operating results of 0.25 Baht per share, totaling Baht 1,073 million. The XD (ex-dividend) date has been set for 8 August 2025. The record date for determining shareholders entitled to the dividend will be 13 August 2025, and the dividend payment is scheduled for 27 August 2025.
